

Nonprofit QuickStart Now

Recommended for:

- :: Small and medium sized nonprofits
- :: New organizations to Salesforce CRM
- :: Organizations able to adhere to 5 day implementation timeline

Consider this service if:

- :: You need a better way to track all of your constituents in one place
- :: Want a unified view of all your fundraising – donations, grants, and major gifts
- :: Your organization uses the Nonprofit Starter Pack

Faster Implementations, Proven Results

The QuickStart Now program is aimed at helping budget-conscious organizations get up and running quickly and efficiently on Salesforce Constituent Relationship Management (CRM). QuickStart implementations are performed by experienced consulting partners who are familiar with nonprofit organizations' needs when it comes to Salesforce CRM. The projects are delivered within a predefined time period and scope of work.

The service will help organizations maximize their Salesforce potential in a short 5 day period. All the work can be done remotely, thus eliminating costly travel expenses.

Designed specifically for nonprofits, the Nonprofit QuickStart Now is tailored to support your unique organizational requirements for your most important management needs. Our partner consultants map solutions that address your unique needs and accelerate productivity.

The program is primarily geared for nonprofits that are new to Salesforce and need assistance with the initial setup of the application. While not designed to be a comprehensive implementation, this program allows you to prioritize the consultant's time on the most valuable aspects of your Salesforce deployment to get your team up and running quickly and efficiently in the least amount of time.

Key Program Benefits

- :: Dramatic improvements in a short period of time
- :: A road map to help your organization meet your management needs
- :: Knowledge transfer and best practices so that you can further optimize features on your own

Deliverables

The Nonprofit QuickStart Now program includes the following:

- :: Requirements gathering, summary, and project management
- :: Application customization including user setup, workflow processes, communication templates, custom reports
- :: Data importing from predefined Excel spreadsheet
- :: End-user training

Non-Deliverables

Due to the short amount of time for a QuickStart implementation, some consulting activities must be excluded from the QuickStart and would have to be offered under a separate Statement of Work. Those services include, but are not limited to, the following:

- :: Installation of AppExchange packages
- :: Integration with other systems including payment processing integration
- :: Data export/extraction or cleansing of data
- :: Custom code
- :: Visualforce pages
- :: Portals

Fees & Time Commitment

The Nonprofit QuickStart Implementation Program is priced at a fixed fee of \$5,000 USD. This price includes approximately 40 hours of consulting services that you will receive over the 5 days of the project.

Prerequisites

Customer must have a designated Salesforce System Administrator to manage and to serve as the client's project manager for the duration of the Nonprofit QuickStart implementation. This resource should also be the designated System Administrator responsible for ongoing Salesforce management.

Customer is responsible for providing the following documents to the partner prior to scheduling project kick-off:

- :: Nonprofit QuickStart contract with partner
- :: Nonprofit QuickStart questionnaire
- :: Nonprofit QuickStart data migration template

It is strongly recommended that the customer complete the foundation webinars and trainings:
http://foundation.force.com/products_community_resources.

Contact

To be connected with a partner that can get you started with the Nonprofit QuickStart, email success@salesforcefoundation.org.